



THE AJT TIMES JAN 2025



Managed
IT Services

WELCOME TO OUR NEWSLETTER



Hello and welcome to the first edition of The AJT Times - our brand new quarterly newsletter. Every three months, we'll update you on the latest IT developments and AJT team news.

2024 was a big year for us, as we reached our fifth birthday as a business. To celebrate, we're sharing a bit of our history with you and how we came to be, as well as celebrating some of the team's achievements over the last few months.

2025 is looking like a big year in IT as a whole, with Windows 10 reaching end of life this October. Read on to find out what you need to know, as well as an article on the impact of AI on the IT landscape. We're also launching our brand new referral programme!

Don't forget to check out our website (ajt.support) for more information on any of the topics covered. As ever, reach out to the team with any questions, either by email (hello@ajt.support), live chat on our website, or on the phone number below.

Thanks for your partnership and we're looking forward to another year of success with you in 2025!

Russell Walker, MB



Don't throw me away! Leave somewhere staff can find in case others are interested in reading

RECOMMEND OUR IT SUPPORT SERVICES TO A QUALIFYING BUSINESS & GET A LAPTOP OR IPAD AS A THANK YOU

If you know a local business looking for secure IT systems and no-nonsense support, refer them to us and get rewarded!

Read on or visit ajt.support/referral for full details.



(01273) 600089

<https://ajt.support>



THE AJT MANAGED IT SERVICES STORY

Founded by Russell Walker, an IT veteran with 25+ years of experience, AJT Managed IT Services is part of the AJ Taylor Electrical family.

We offer a unique blend of technical expertise and local presence. We proudly serve the Brighton community, supporting local organisations like Chestnut Tree House and Ditchling Cricket Club.

The team – Managing Director Russell, Ops & Finance Director Matt. Technical Manager Neil, Field Engineer Sharna and Helpdesk Engineer Jacob – is dedicated to providing rapid issue resolution, robust security measures and proactive, in-person IT support.

Whether you've got an IT problem that needs fixing or want to chat about future ideas, we'll help your business achieve its goals through reliable and secure IT solutions.

Read the AJT Managed IT Services story on the About Us page of our website.

 ajt.support/about-us



MEET OUR NEW FIELD ENGINEER

Sharna has been promoted to field engineer after working hard and helping customers remotely for 2 years. Congratulations on your promotion Sharna - we're looking forward to seeing you onsite soon!



CONGRATULATIONS TO OUR NEWLY QUALIFIED APPRENTICE

Towards the end of last year, Jacob passed his driving test *and* his college apprenticeship course in the same week! Well done Jacob - we're very proud to have you on the team.



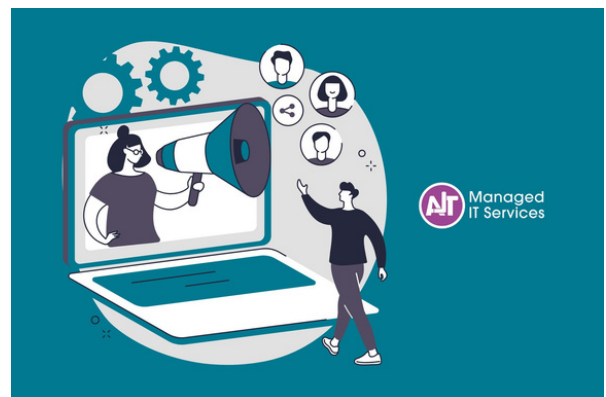
(01273) 600089

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THE AJT MANAGED IT SERVICES REFERRAL PROGRAMME

RECOMMEND OUR IT SUPPORT SERVICES TO A QUALIFYING BUSINESS AND RECEIVE A FREE LAPTOP OR IPAD AS A THANK YOU

We're confident that our customers love the friendly, in-person IT support that we offer across Brighton and Sussex. In fact, we've never lost a customer to a competitor. If you know a local business looking for secure IT systems and no-nonsense support, refer them to us and you could be rewarded!



We want to say thank you to those of you who recommend us to your business connections. If you refer a business to us that takes out an annual support contract with 10+ users, we'll reward you with a free brand-new laptop or iPad. Head to our website and fill in the referral form to get started.

Terms & conditions apply. See our website for details.

VISIT [AJT.SUPPORT/REFERRAL](https://ajt.support/referral)



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WINDOWS 10 END OF LIFE: PREPARE NOW!

Windows 10 support ends 14th October 2025. Continuing to use it leaves your business vulnerable to security breaches and software incompatibility.

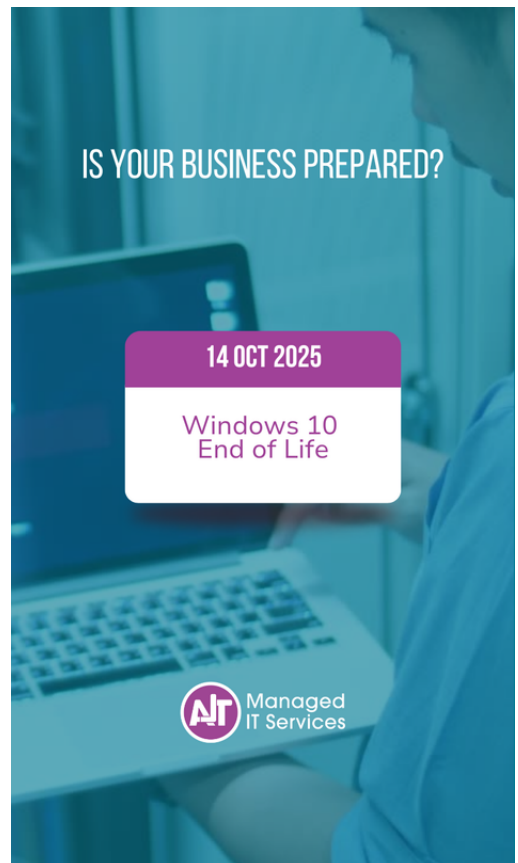
What can you do?

- Upgrade to Windows 11: the recommended path for most businesses
- Consider Extended Security Updates
- Take the opportunity to replace outdated hardware

How we can help:

- Assess your current systems
- Develop a tailored migration plan
- Recommend and implement hardware upgrades
- Provide ongoing support and ensure a smooth transition

Don't wait! Contact us today to ensure you are prepared for Windows 10 end of life.



WHAT DOES AI MEAN FOR YOUR BUSINESS?

Microsoft Copilot, the powerful AI tool integrated with Microsoft 365, boosts productivity through automation, enhances collaboration and can even improve cyber security. However, implementing AI requires careful consideration of security and integration to ensure a smooth transition.

We're here to help - check out our blog for guidance or get in touch for a chat.

GET THE LATEST IT SUPPORT ADVICE ON OUR BLOG

We regularly update our blog with IT support guides and our thoughts on the latest developments in the industry. From information about ever-evolving security threats to spotting the signs it might be time to outsource, we've got it covered.

Visit ajt.support/blog for the latest updates.

Thanks for reading! If you no longer wish to receive our newsletters, please email hello@ajt-ms.com with your business name & 'newsletter opt out' in the subject.



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